UPDATE ON AU HEALTH AND WELLNESS INITIATIVES

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March 17, 2020



AU HEALTH INSURANCE PLAN MEDICAL DIAGNOSES

CARDIOVASCULAR DISEASE:



Heart Attack



Stroke



High Blood Pressure with Complications



Essential Hypertension (High Blood Pressure)



Chest Pain (Angina)



Coronary Heart Disease /
Atherosclerosis



Disorders of Lipid Metabolism

DIABETES:



Diabetes without Complications



Diabetes with Complications



Renal Dialysis





AU HEALTH INSURANCE PLAN MEDICAL DIAGNOSES

Healthy Tigers Rationale:

80% or more of medical and pharmacy expenditures are spent on less than 20% of the insured population.

HT goal = early identification and treatment.

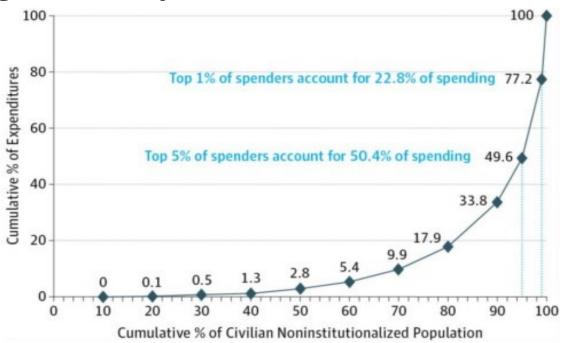


FIGURE S-1 Distribution of Personal Health Care Spending in the US Civilian Noninstitutionalized Population, 2014.

SOURCE: Dzau et al., 2017.

AU HEALTHY TIGERS TIMELINE

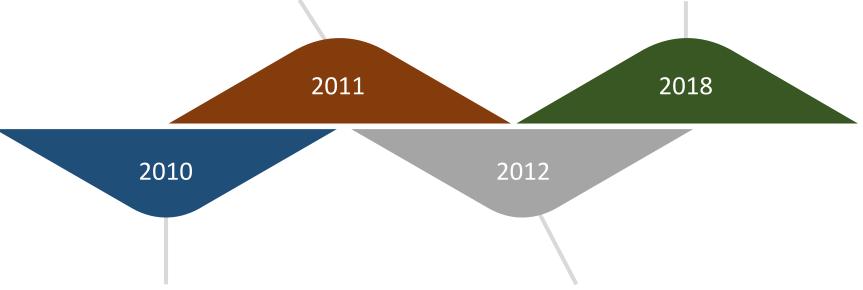
2010 - 2019

ADULT DEPENDENTS ADDED:

- AU Employees and Spouses / ASD
- Blood Pressure, Glucose, Cholesterol
- BMI Added, But Optional

ADULT DEPENDENTS SEPARATE INCENTIVE:

 AU Employees and Spouses / ASD Receive Separate Incentive from Employee

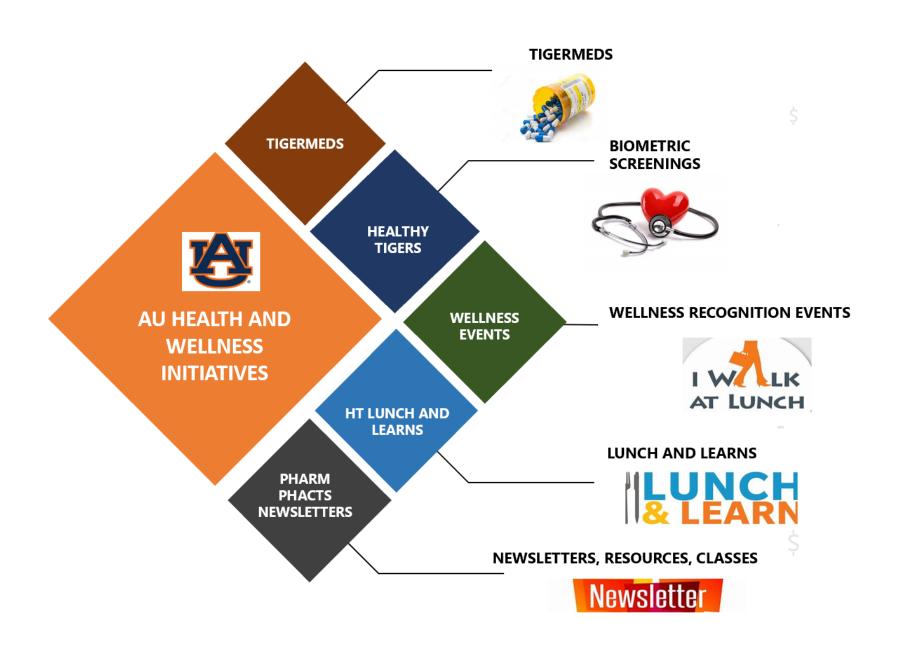


"HEALTHY TIGERS" INTRODUCED

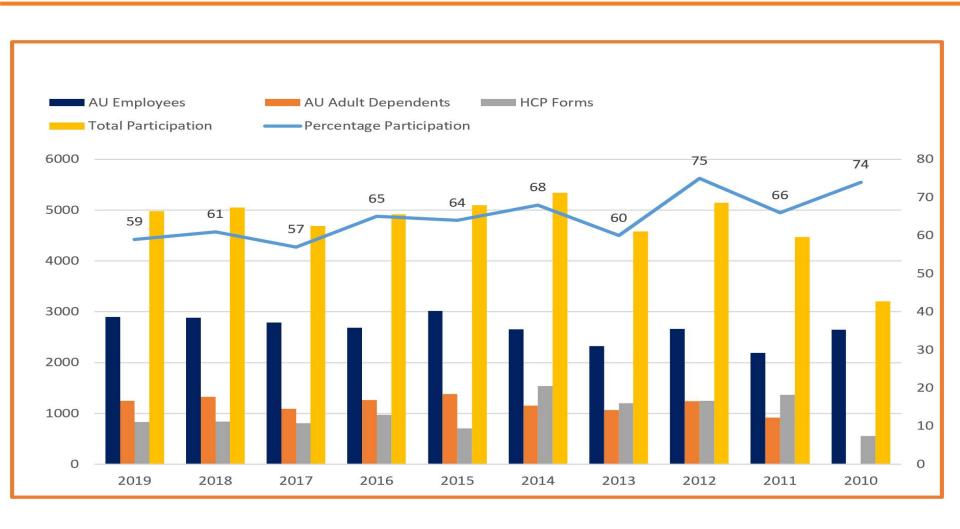
- Introduced March 2010
- AU Employees Only
- Blood Pressure, Glucose, Cholesterol

BMI ALARM VALUE IMPLEMENTED:

- BMI Added as a Red Zone
- · BMI of 35.0 or Greater
- · No Medical Referral Required



HEALTHY TIGERS PARTICIPATION DATA



HEALTHY TIGERS PARTICIPANT DEMOGRAPHICS

TOTAL NUMBER OF **UNIQUE**HT PARTICIPANTS

(ALL YEARS): 8,808

• 53.5% Female

• 45.5% Male

YOUNGEST = 19

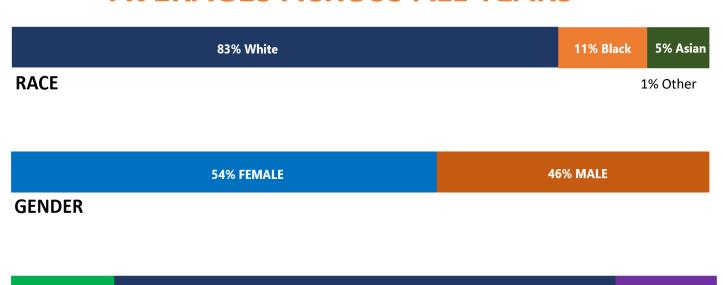
AGE (YEARS)

AVERAGE NUMBER OF HT PARTICIPANTS PER YEAR

(2014-2018): 4,716

OLDEST = 86

AVERAGES ACROSS ALL YEARS



MEAN= 46.3 (± 11.9) | MEDIAN= 47.0

HEALTHY TIGERS BLOOD PRESSURE 5-YEAR DATA







BP YELLOW ZONE

■ BP RED ZONE

■ BP GREEN ZONE

ZONE DEFINITIONS:

BP Green Zone=

- SBP 139 mmHg or Lower
- DBP 89 mmHg or Lower

BP Yellow Zone=

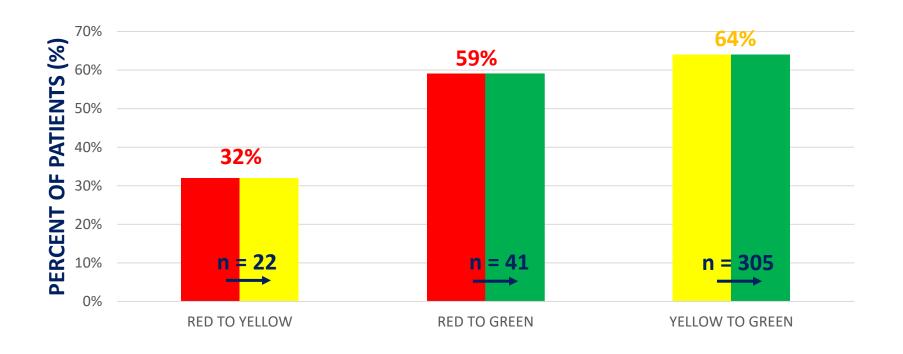
- SBP 140-159 mmHg
- DBP 90-99 mmHg
- One or Both

BP Red Zone=

- SBP 160 mmHg or Higher
- DBP 100 mmHg or Higher
- One or Both

HEALTHY TIGERS BLOOD PRESSURE 5-YEAR DATA (CONTINUED)

PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 WHO WERE IN YELLOW OR RED ZONES FOR BLOOD PRESSURE IN 2014 (n=545)



368 (68%) Patients Improved at Least One Zone

HEALTHY TIGERS BLOOD GLUCOSE 5-YEAR DATA

HEALTHY TIGERS BLOOD GLUCOSE RESULTS (mg/dL)



GLUCOSE YELLOW ZONE

■ GLUCOSE GREEN ZONE

■ GLUCOSE RED ZONE

ZONE DEFINITIONS:

Glucose Green Zone=

 Random Glucose 119mg/dL or lower

Glucose Yellow Zone=

 Random Glucose 120 to 199 mg/dL

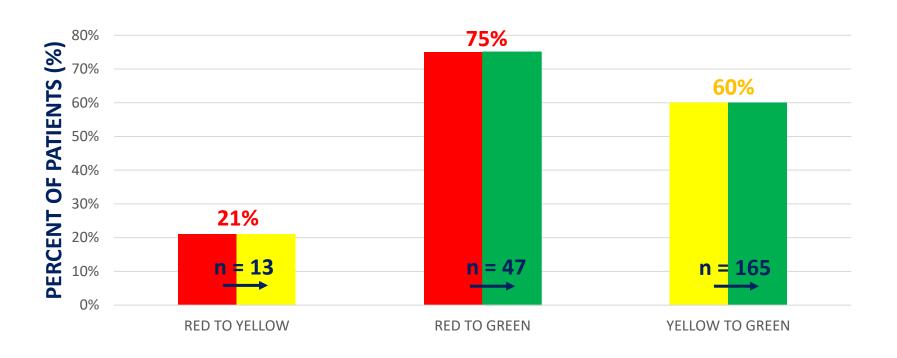
Glucose Red Zone=

Random Glucose 200 mg/dL or higher



HEALTHY TIGERS BLOOD GLUCOSE 5-YEAR DATA (CONTINUED)

PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 WHO WERE IN YELLOW OR RED ZONES FOR BLOOD GLUCOSE IN 2014 (n=338)



225 (67%) Patients Improved at Least One Zone

PRE-DIABETES AND DIABETES DETECTION (2017/2018)

In addition to random blood glucose levels, we administered a validated instrument that is used to predict a patient's risk of having pre-diabetes

- Centers for Disease Control (CDC) instrument
- American Diabetes Association (ADA) instrument
- American Diabetes Association guidelines
- Then a Hgb A1C was offered for further evaluation

740 Healthy Tigers patients requested and received Hgb A1C

- 69 patients (9.3%) Hgb A1C was within pre-diabetes range
- 7 patients (1.0%) Hgb A1C was within the diabetes range (undiagnosed diabetes)

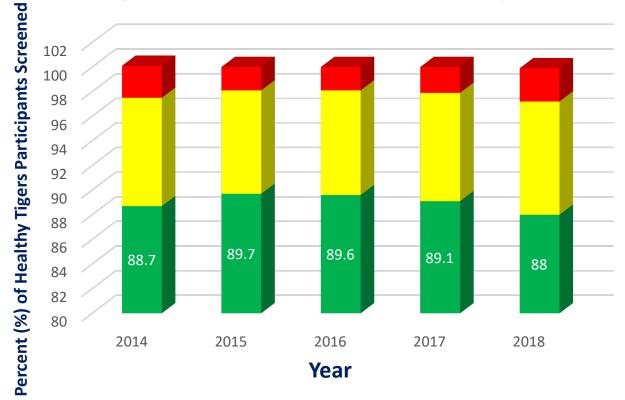
Compared with those with a normal A1C (< 5.7%), participants with an elevated A1C were more likely to be:

| • Older | Have a sibling with diabetes |
|---|--|
| Non-white | Higher random blood sugar (RBS) value(s) |
| • Obese | Lower high density lipoprotein (HDL-C) value |
| Physically Inactive | More likely to have high blood pressure |

HEALTHY TIGERS CHOLESTEROL 5-YEAR DATA

HEALTHY TIGERS CHOLESTEROL RESULTS

(Total Cholesterol : HDL- Cholesterol Ration)



- CHOLESTEROL RATIO GREEN ZONE CHOLESTEROL RATIO YELLOW ZONE
- CHOLESTEROL RATIO RED ZONE

ZONE DEFINITIONS:

Cholesterol Ratio Green Zone=

- TC/HDL 4.9 or less
- Total Cholesterol 200mg/dL or less

<u>Cholesterol Ratio Yellow</u> Zone=

- TC/HDL 5.0 to 8.32
- Total Cholesterol 200 250mg/dL

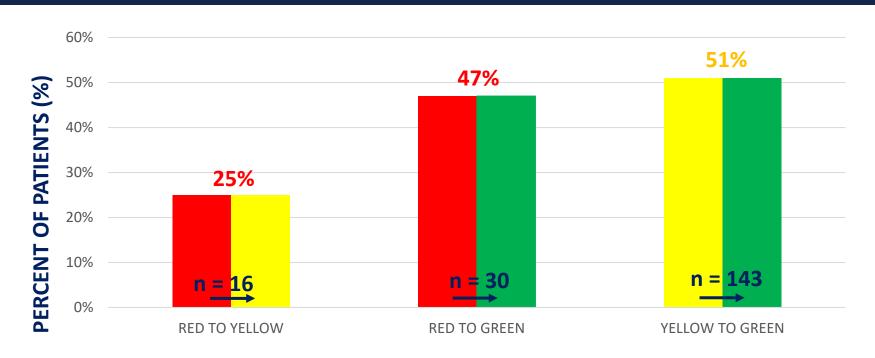
Cholesterol Ratio Red Zone=

- TC/HDL 8.33 or greater
- Total Cholesterol 250 mg/dL or greater



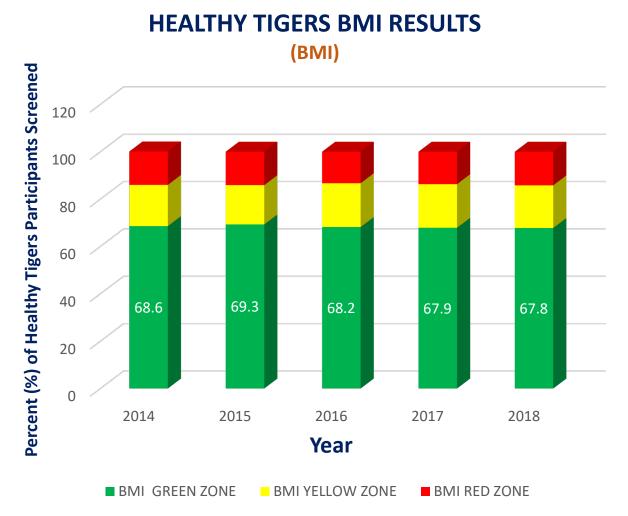
HEALTHY TIGERS CHOLESTEROL 5-YEAR DATA (CONTINUED)

PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 WHO WERE IN YELLOW OR RED ZONES FOR CHOLESTEROL IN 2014 (n=342)



189 (56%) Patients Improved at Least One Zone

HEALTHY TIGERS BMI 5-YEAR DATA



ZONE DEFINITIONS:

BMI Green Zone=

BMI 29.9 or less

BMI Yellow Zone=

• BMI 30.0 to 34.9

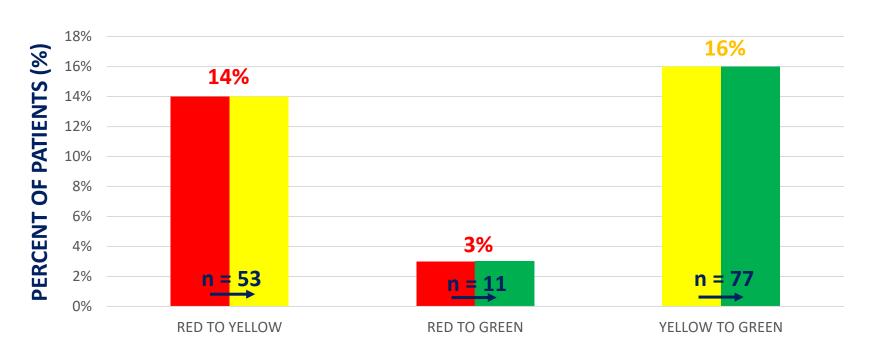
BMI Red Zone=

BMI 35.0 or greater



HEALTHY TIGERS BLOOD BMI 5-YEAR DATA (CONTINUED)

PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 WHO WERE IN YELLOW OR RED ZONES FOR BMI IN 2014 n = 869 (32%)

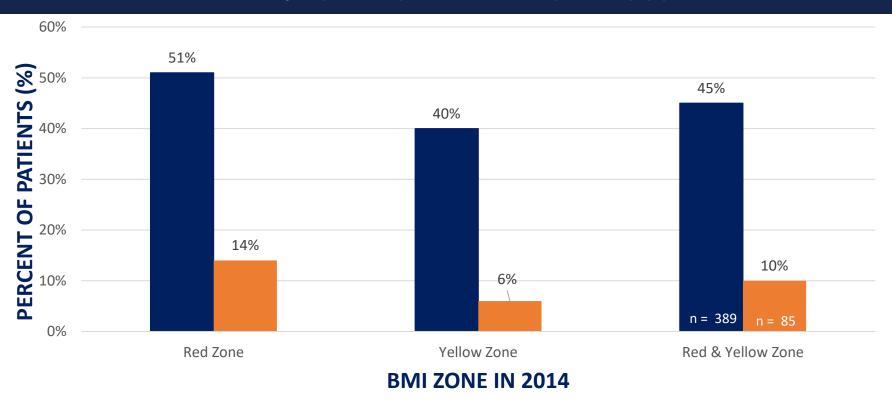


141 (16%) Patients Improved at Least One Zone



HEALTHY TIGERS BMI 5-YEAR DATA (CONTINUED)

DATA FOR BMI PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 % OF BASELINE WEIGHT LOSS



■ WEIGHT LOSS OF 10% OR GREATER

■ ANY WEIGHT LOSS

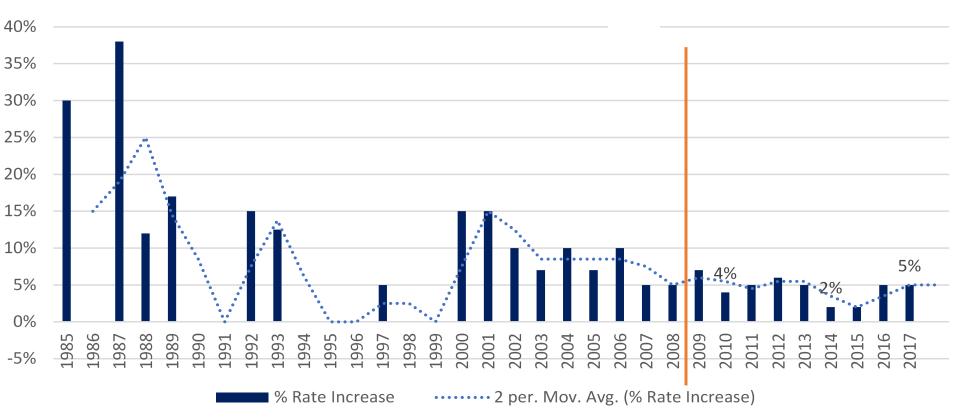


MEDICAL EXPEDITURE BASED ON TOP 100 DIAGNOSES RELATED TO HEALTHY TIGERS SCREENINGS

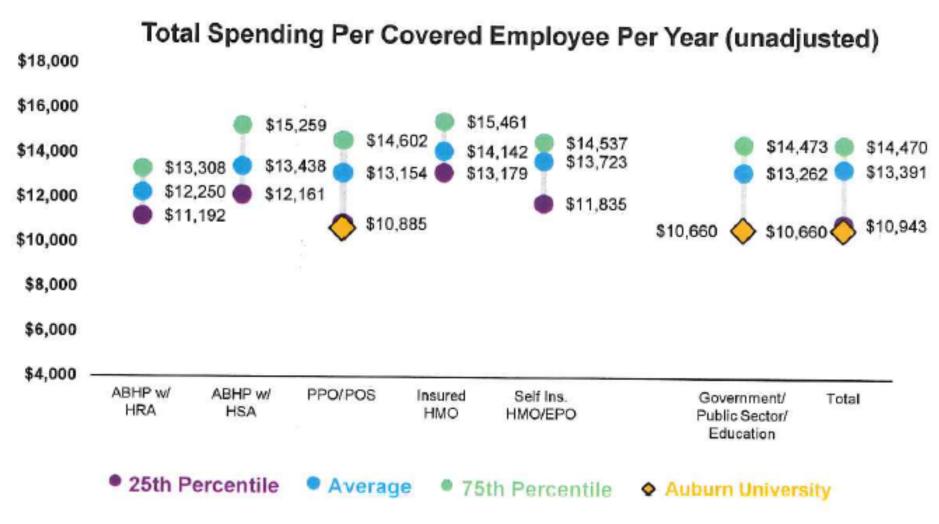
| | 2014 | 2018 | SAVINGS (INCREASE) |
|----------------|-------------|-----------|--------------------|
| CHOLESTEROL | \$192,419 | \$80,096 | \$112,323 |
| BLOOD PRESSURE | \$272,961 | \$194,943 | \$78,018 |
| HEART DISEASE | \$1,219,628 | \$350,279 | \$869,349 |
| DIABETES | \$282,414 | \$376,206 | (\$93,792) |
| TOTAL | \$2,061,214 | \$907,732 | \$965,898 |

AU HEALTH INSURANCE PREMIUMS- TREND

AU HEALTH AND PHARMACY INSURANCE ANNUAL % RATE INCREASE (%)

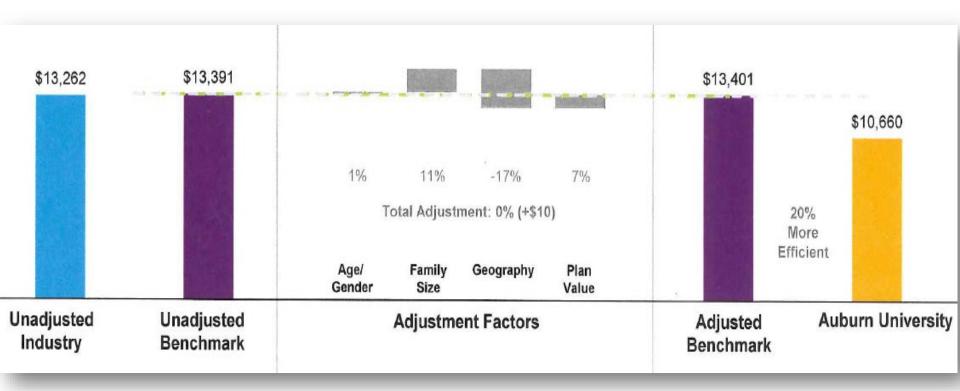


AU HEALTH INSURANCE MEDICAL EXPENDITURES (PEPY) 2018



Analysis Conducted by Willis Towers Watson

AU HEALTH INSURANCE MEDICAL EXPENDITURES (PEPY) 2018

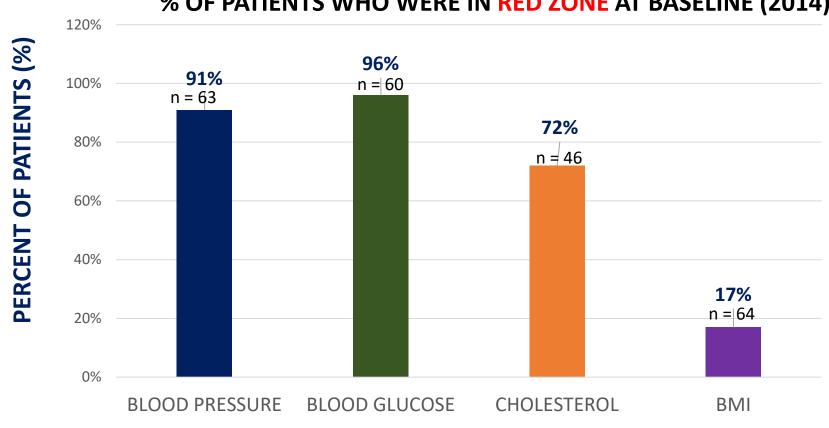


Analysis Conducted by Willis Towers Watson

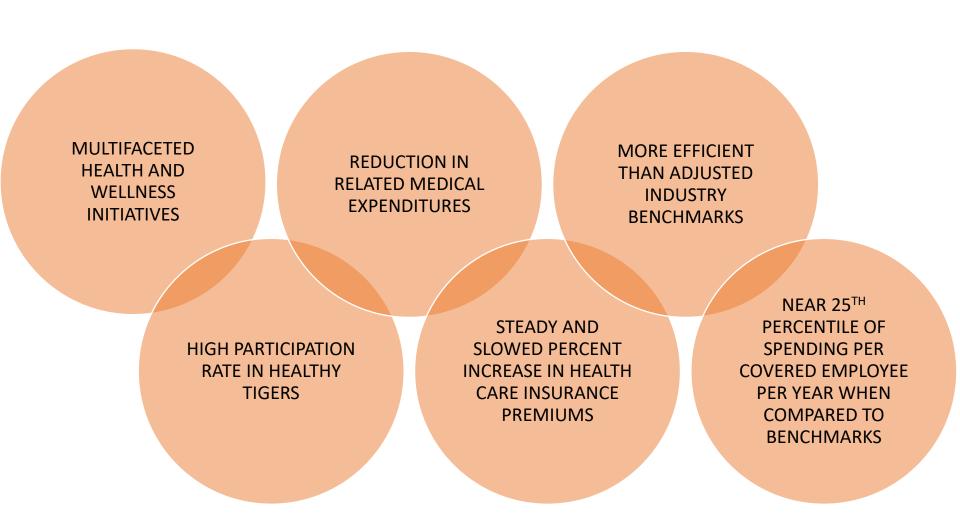
AU HEALTH AND WELLNESS SUMMARY

PATIENTS WHO WERE SCREENED IN BOTH 2014 AND 2018 WHO IMPROVED BY AT LEAST ONE ZONE





AU HEALTH & WELLNESS SUMMARY (CONTINUED)



QUESTIONS

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AUBURN UNIVERSITY HARRISON SCHOOL OF PHARMACY



AUBURN UNIVERSITY

HUMAN RESOURCES